RTIFI

An ISO 9001:2015 certified company

FIGURES OF STATES











5 GREAT BRANDS...



usmwpro.com



- Fuel Pumps and Modules
- Water Pumps
- Fan Clutches
- Universal Fuel Pumps
- Water Pump with Fan Clutch Kits
- Timing Kit with Water Pumps



Precision Engineering and manufacturing are essential in creating products that you can depend on. At US Motor Works, quality begins with utilizing materials that meet or exceed OEM specifications.Our trained technicians apply stringent quality control standards utilizing sophisticated technology to make sure that all US Motor Works products meet the rigorous demands of our customers. When you buy US Motor Works manufactured items, you are investing in technology that has been engineered, manufactured from the highest quality materials and thoroughly tested to assure accuracy, reliability and workmanship.

Across all our brands we are committed to providing an extensive line of high quality products, the finest customer service and the best support program available in the automotive, high performance and heavyduty market. Our 99.05% fill rate is proof we're on the right track.



derale.com



- Fluid Coolers
- Shrouded H.O. Electric Fans
- H.O. Single Electric Fans
- Belt Driven Fans
- Transmission Cooling Pans
- Fluid Filtration



usmotorworks.com



- Heavy Duty Water Pumps
- Heavy Duty Oil Pumps
- Heavy Duty Universal Fuel Pumps
- Heavy Duty Fuel Lift Pumps& Solenoids
- Heavy Duty Viscous Fan Clutches



oscautomotive.com



- Automotive Radiators
- Automotive Condensers
- Automotive Heater Cores
- Heavy Duty Radiators
- Heavy Duty Condensers



pacerperformance.com



- Hi-Five Cab Roof Lights
- Flexy Flare® Rubber Fender Extenders
- Outback Tailgate Lights
- Custom L.E.D. Lights
- Heavy Duty Charge Air Coolers Protector Series Bumper Guards



With our 6 simple steps in new product development process, US Motor Works sits in the driver's seat when it comes to quick and precise product development. From product definition to design, production planning and preparations, prototype production and final production run, it's a mere 120 days or less. US Motor Work's OPEX mentality enables us to be on the leading edge of product development.







US Motor Works Headquarters, 100,000 sq. ft.

5 Facilities

US Motor Works operates from four U.S. locations, providing both manufacturing and distribution services to customers around the globe. Our Midwest Fulfillment Center in Liberty, Missouri ensures fast, efficient delivery across the region, while our fullservice manufacturing and distribution facility in Monterrey, Mexico supports not only the Mexican market, but also customers throughout South America, the Middle East, and Europe.





Performance Division, 50,000 sq. ft.



Mexico Manufacturing & Distribution, 135,000 sq. ft.



OSC East Coast Distribution Center, 100,000 sq. ft.

A.E.T.S. **Advanced Engineering** & Technical Support

US Motor Works has created an engineering and technical environment from the design process to the final production product. Starting with CAD/CAM 3-D projections, computerized testing, a complete manufacturing plan and ending with a reliable distribution network. US Motor Works is able to track and control all related design, quality processes and packaging with specifications and manufacturing excellence in mind.





Manufacturing

Our State-of-the-art manufacturing utilizes our four principles; Supply Chain (improved flow), Quality Management (robust quality assurance), Production (pull & flow and 5S) and Measurements by KPI's (Key performance indicators). With these manufacturing principles and our continuous improvement ideology under the OPEX umbrella, US Motor Works continues to be the front runner among the industry leaders.



In-House Marketing & Graphic Design

Our In-house marketing and graphic design department helps to ensure our branding is at the forefront of the automoitve industry. Working closely with category managers allows us to create powerful advertisement campaigns, marketing sales tools and educational pieces.

Along with the printed media, our team also works on a digital platform via brand specific websites, videos and social media. Through social media we are able to connect with the end users and get genuine testimony of our products, thus making each brand recognizable and a name they can trust.









Packaging



Videos Produced in house



A Certified ISO 9001:2015 Company

US Motor works, LLC and its employees are committed to providing an extensive line of consistent High Quality Products, the finest Customer Service and Satisfaction, through our commitment to the continual improvement of our Quality Management System of ISO 9001:2015.





OPEX: Operational Excellence

US Motor Works adoption of OPEX is a business philosophy aimed to achieve a sustainable competitive advantage. Operational Excellence focuses on the customer's needs. By leadership, teamwork and problem solving principles, US Motor Works achieves continuous improvement, empowered employees, optimized activities and processes.

Implementation of this philosophy is built on 'Lean Manufacturing' principles designed to achieve:

- World-class quality
- Maximum productivity
- Reliable delivery to the customer
- Competitive pricing

Lean Manufacturing is the foundation of the Operational Excellence implementation program to create maximum value for your customers. It builds an integrated product delivery process to meet the changing needs of customers while creating a fundamental and sustainable change in organizational culture.

Lean Manufacturing has helped us achieve:

- Substantial response time and lead time reduction with best in class On Time Delivery rate
- · Significant quality improvement, and overall cost reduction,
- Constant innovation embedded as part of the day to day work at all organizational levels
- A permanent, on-going cultural change that delivers Continuous Improvement on a daily basis, with collaboration, commitment and partnership among all of the organization's employees













1995

US Motor Works Established in Commerce, Ca.

Scaled up Manufacturing of Water **Pumps to** 30,000/Month

- Moved to a 30,000 sq. ft. facility in Cerritos, Ca.
- Purchased **Fan Clutch Division**

- Entered Joint Venture with **Chinese Casting** Manufacturer
 - Expanded **Facility** to 50,000 sq. ft.

• 40%

Annual

growth

- Production reached 1,000,000 Water Pumps per year
- Opened Engineering **Facility in China**

- Development & Distribution of Electric Fuel **Pumps**
- Moved to a 80,000 sq. ft. facility in Santa Fe

Springs, Ca.

Became ISO 9001:2008 Certified

Timing Kits w/ Water Pumps added to the product line

Approved Vendor by APA & Vipar HD Launched HD product lines

Approved Vendor by ADN Silver

Expanded the facility to 100,000 sq. ft. 13

Approved Vendor by Alliance & **ADN Gold**

Expanded **HD** offering into Oil Pumps &

Mechanical **Transfer Pumps**

Celebrated 20th **Anniversary**

First Automotive aftermarket company certified as ISO 9001:2015

AASA top 100 Automotive Aftermarket suppliers

 Purchased Pacer Performance, est. 1965 Derale Performance, est. 1975

USMW Professional Series undergoes re-branding

Expanded Facility adding 50,000 sq. ft of Manufacturing & Warehouse

Campaign launch for **USMW HD**

Operating out of two facilities in CA (Los Angeles & Santa Fe Springs)

More than 150,000 SQ FT of Manufacturing and Distribution

Performance Division certified as ISO 9001:2015

Introduction of mechanical fuel pumps to the line

Auto Care Association recognizes Max Cooling Kit as an official part type (56846) water pump with fan clutch

Opened US Motor **Works Distribution Facility in Santa** Caterina N.L. Mexico. 50,000 SQ. FT.

Opened US Motor **Works Manufacturing** & Distribution Facility in Santa Caterina N.L. Mexico, 85,000 SQ. FT.

Approved vendor - all product lines APSG

Purchased OSC Automotive, est. 2001, adding 200,000 SQ. FT. of Warehouse

Opened 167,000 sq. ft distribution facility in Liberty, Mo.

Celebrating 30 years of business. 1995-2025